



# WYH RSA CIRCULAR



<b>SUBJECT</b>	<b>Mahindra “With You Hamesha Road Side Assistance” (WYH RSA) Retail Program</b>	<b>REF NO</b>	<b>PCN-2017-015</b>
<b>APPLICABLE MODEL(s)</b>	<b>Rexton, XUV500, Scorpio, Xylo, Bolero, Quanto, Thar, Verito &amp; Verito Vibe, TUV300, KUV 100, Nuvosport, Bolero Power +, Bolero PIK UP, Bolero Maxi Truck, Supro, Maxximo, Jeeto, Imperio</b>	<b>MONTH OF ISSUE</b>	<b>July 2017</b>
<b>APPLICABLE CHANNEL(s)</b>	<b>PERSONAL and COMMERCIAL</b>	<b>TYPE</b>	<b>WYH RSA</b>
<b>CIRCULATE TO :</b>			
<b>CEO/ GENERAL MANAGER</b>	✓	<b>SERVICE HEAD</b>	✓
<b>SALES MANAGER</b>	✓	<b>CRM</b>	✓
<b>SALES CONSULTANT</b>	✓	<b>SERVICE ADVISOR</b>	✓
<b>EXPERIENCE EXECUTIVE</b>	✓	<b>RELATIONSHIP MANAGER</b>	✓
<b>ICRE SALES</b>	✓	<b>BODYSHOP MANAGER</b>	✓
<b>RECEPTIONIST</b>	✓	<b>FLOOR CONTROLLER (S S)</b>	✓
<b>HOSPITALITY MANAGER</b>	✓	<b>QUALITY CONTROLLER (T S)</b>	✓
<b>SALES PROCESS CHAMPION</b>	✓	<b>e-TEK / TECHNICIAN</b>	✓
		<b>HR MANAGER</b>	✓
		<b>PARTS MANAGER</b>	✓
		<b>MANAGER TECHNICAL(Co-TEK)</b>	✓
		<b>WARRANTY MANAGER</b>	✓
		<b>ICRE SERVICE</b>	✓
		<b>HOSTESS</b>	✓
		<b>CSI PROCESS CHAMPION</b>	✓
		<b>DRONACHARYA</b>	✓

We would like to bring to your kind notice that service tax on RSA has been replaced by GST at 18% from 1<sup>st</sup> July 2017.

There is no change in the list price of the schemes and the revised MRP is based on new tax as per GST. The revised MRP for Retail RSA is as given below.

WYH Personal Retail RSA Pricing Matrix					
WYH Retail RSA Coverage Period	1 Yr	2 Yr	3 Yr	4 Yr	5 Yr
MRP with tax	2021	3020	4070	5172	6275
GST at 18%	308	461	621	789	957
List Price	1713	2559	3449	4383	5318

WYH Commercial Retail RSA Pricing Matrix			
WYH Retail RSA Coverage Period	1 Yr	2 Yr	3 Yr
MRP with tax	1016	1538	2051
GST at 18%	155	235	313
List Price	861	1303	1738

Kindly note there is no other change in T&C of the WYH Retail RSA program.

Kindly arrange to bring this to the knowledge of all concerned.

In case you need any further clarification, you may please contact your CCM or Rethin Thomas @ [kaipuraidom.rethin@mahindra.com](mailto:kaipuraidom.rethin@mahindra.com)